THE AVINA FINANCIAL BLUEPRINT

AVINA FINANCIAL GROUP
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Plan for today, tomorrow and the future

My Financial Profile

Client name ______________________ Birth Date ________ Today's date __________

Co-client name ______________________ Birth Date ________

Children and Ages? (Leave blank if already retired.) ______________________

What are your Current and Future Incomes? Employment, Rental, Pension, Social Security, Business etc.

Current	Inflation Rate	Monthly
1 ______________________		$
2 ______________________		$
3 ______________________		$

Future		
1 ______________________		$
2 ______________________		$
3 ______________________		$

What are your assets and liabilities?

My assets:	Current value	Annual contributions/savings
401(k)(s), 403(b)(s)	$	$
Traditional IRAs, SEPs and SIMPLE IRAs	$	$
Annuities	$	$
Brokerage/investment accounts	$	$
Cash/bank accounts	$	$
Roth IRAs, Roth 401(k)(s)	$	$
Cash-value life insurance	$	$
Education savings accounts (e.g., 529 plan)	$	$
Other assets (e.g., house, personal property)	$	$
TOTAL	$	

Employer contributions:

$ ________ or ___ % of salary (client)

$ ________ or ___ % of salary (co-client)

My liabilities:	Balance
Mortgage(s)	$
Credit card(s)	$
Other loans (e.g., car, boat)	$
Other liabilities	$
TOTAL	$

Estimated net worth: $

What are your estimated income and expenses?

My annual expenses today:

Essential expenses $ ______
(e.g., mortgage, rent, food, utilities, medical, liability payments)

Lifestyle expenses $ ______
(e.g., hobbies, entertainment, travel)

Do you anticipate your future expenses to: ☐ increase ☐ decrease ☐ stay the same ☐ unsure

How are you insured today?

Client

Life insurance death benefit $ ______

Long-term care daily benefit $ ______

Disability insurance benefit $ ______

or ___ % of salary (if group coverage)

Co-client

Life insurance death benefit $ ______

Long-term care daily benefit $ ______

Disability insurance benefit $ ______

or ___ % of salary (if group coverage)

Documents

- ☐ **Financial statements:** Retirement plans, 401(k)(s), 403(b)(s), brokerage, IRAs, Social Security statements
- ☐ **Insurance policies:** Life, disability, long-term care, auto & home, umbrella
- ☐ Recent tax return
- ☐ **Recent pay stub** (if applicable)
- ☐ **Basic estate documents:** Will, healthcare directive/ living will, power of attorney, trust(s)
- ☐ **Employer benefits information:** Enrollment confirmation and/or benefits summary/handbook

Professional

Attorney:______________________________
Payroll:_______________________________
Tax:_______________________________

Insurance Agent:___________________________
Banker(s):_________________________________

Thoughts to Consider for Our Meeting

What was the hardest lesson you learned about money:____
What is the best lesson you've learned about money:____
How much risk are you willing to take to achieve your financial goals:________________________________
When would you like to retire:__________________________________
Is leaving a legacy important to you:______________________________
What would you like to leave as your legacy and to whom:____
You may never need extended care, but if you did how would you pay for it?:____

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Data gathering is one part of the financial planning process. The advisor may provide retirement planning analysis and/or recommendations.

Avina Financial Group Financial Planning "Blueprint" Service is optional, offered separately and priced according to the complexity of your case and your advisor's practice fee schedule. Your fees and advisor may change over time.

Avina Financial Group does not offer tax or legal advice. Consumers should consult with their tax advisor or attorney regarding their specific situation.

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